

Message Text

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PAGE 01 ABIDJA 05606 141023Z

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00

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R 131205Z JUN 78

FM AMEMBASSY ABIDJAN

TO SECSTATE WASHDC 9144

UNCLAS ABIDJAN 5606

E.O. 11652: N/A

STAGS: BENC, IV

SUBJ: MAJOR PROJECT: CONSTRUCTION OF PRIVATE HEALTH CLINIC

1. WOLFRAM P. HALBROTH, A PRIVATE CONSULTANT IN ABIDJAN IS ACTING AS AGENT FOR GROUP OF IVORIAN DOCTORS WISHING TO CONSTRUCT PRIVATE, \$20 MILLION, 200-BED CLINIC IN ABIDJAN. GROUP IS SEEKING CONTRACTOR UNDER TURNKEY ARRANGEMENT CALLING FOR CONSTRUCTION AND EQUIPPING OF CLINIC. HALBROTH INDICATES THAT THEY ARE GIVING PRIORITY TO FINDING AMERICAN FIRM FOR THE PROJECT, BUT WILL BEGIN LOOKING ELSEWHERE IF THEY ARE UNABLE READILY TO ELICIT INTEREST FROM AMERICANS. GROUP HOPES TO MAKE FORMAL SELECTION BY END OF JULY.

2. PLANS FOR PROJECT ESTIMATE TOTAL COST AT \$20 MILLION, INCLUDING \$13 MILLION FOR CONSTRUCTION AND \$3 MILLION FOR EQUIPMENT. FINANCING FOR PROJECT HAS NOT YET BEEN SETTLED AND GROUP MAY ASK CONTRACTOR TO ASSIST IN ARRANGING IT. HALBROTH SHOWED EMBOFF LETTER SIGNED BY PRESIDENT HOUPHOUET CONFIRMING GOVERNMENT WILLINGNESS TO CONSIDER GUARANTEE OF LOANS CONNECTED WITH THE PROJECT.

3. ACTION REQUESTED: INFORM ENGINEERING FIRMS SPECIALIZING IN HOSPITAL CONSTRUCTION OF PROJECT, STRESSING THE NEED FOR ACTION WITHIN THE NEXT TWO
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WEEKS IF THEY WISH TO BE CONSIDERED FOR CONTRACT. EMBASSY WOULD ALSO APPRECIATE RECEIVING LIST OF POSSIBLE CONTACTS FOR TRANSMITTAL TO HALBROTH AS HE WISHES TO PURSUE CONTACTS HIMSELF IN ORDER TO SAVE TIME AND IS WILLING TO TRAVEL TO THE U.S. TO DO SO. EMBASSY HAS ALREADY GIVEN HALBROTH ADDRESSES OF THE CARLSON CORPORATION OF OCHITUATE, MASS., GUY F.

ATKINSON COMPANY OF SAN FRANCISCO, AMERICAN HOSPITAL SUPPLIES (ABIDJAN OFFICE), AND BALLINGER ARCHITECTURAL ENGINEERS OF PHILADELPHIA. WE HAD VISIT LAST MONTH FROM BALLINGER VICE PRESIDENT FRANK C. GUZZI EXPRESSING INTEREST IN ESTABLISHING OFFICE HERE AND NOTING SPECIALTY IN HOSPITAL CONSTRUCTION, AND THEREFORE RECOMMEND DOC INFORM HIM OF PROJECT.

4. HALBROTH CAN BE CONTACTED AT B.P. 69, ABIDJAN, TELEX 2183. STEARNS

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NNN

Message Attributes

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